

PURCHASING PROFILE GERMANY

Q2 | 2022



ASSET CLASS	RESIDENTIAL	OFFICE	RETAIL	PORTFOLIOS
INVESTMENT TYPE	<ul style="list-style-type: none"> Core Core+ Value-Add 	<ul style="list-style-type: none"> Core+ Value-Add 	<ul style="list-style-type: none"> Core+ Value-Add 	<ul style="list-style-type: none"> Core Core+ Value-Add
LOCATIONS	<ul style="list-style-type: none"> Economically prospering locations supported by positive demographic trends Established locations with good infrastructure No socially-disadvantaged areas 	<ul style="list-style-type: none"> Economically prospering locations supported by positive demographic trends Established locations with good infrastructure 	<ul style="list-style-type: none"> Only good and very good inner-city retail locations 	<ul style="list-style-type: none"> Economically prospering locations supported by positive demographic trends Established locations with good infrastructure
CRITERIA	<ul style="list-style-type: none"> Existing buildings Forward Deals (only with DGNB certification) Also senior-focused / barrier-free residential real estate No operator properties Micro apartments Student Living 	<ul style="list-style-type: none"> Only existing buildings with development potential Conversion properties 	<ul style="list-style-type: none"> Only existing buildings with development potential Conversion properties No retail parks or shopping centres 	<ul style="list-style-type: none"> Residential portfolios Mixed portfolios
VOLUMES	<ul style="list-style-type: none"> Existing buildings: EUR 5 m upwards Forward Deals: EUR 20 m upwards 	EUR 10 m upwards	EUR 10 m upwards	EUR 25 m upwards
STRUCTURE	Asset or share deal	Asset or share deal	Asset or share deal	Asset or share deal
MISCELLANEOUS	<ul style="list-style-type: none"> Also leaseholds Also part ownership Also properties with expiring social sponsorship regimes / rent controls 	<ul style="list-style-type: none"> No leaseholds No part ownership 	<ul style="list-style-type: none"> No leaseholds No part ownership 	<ul style="list-style-type: none"> Also leaseholds Also part ownership Also properties with expiring social sponsorship regimes / rent controls