



## DOMICIL – YOUR STRONG PARTNER IN A DYNAMIC ENVIRONMENT

Professional financial service providers set store by real estate as an investment so as to offer clients the possibility for diversified wealth accrual.

As a sales partner for Domicil Wohnen GmbH you enjoy access to selected properties for sale, and together with our experts you develop a customised real estate solution for each client. You become part

of a proven network of banks, financial service providers, insurers, architects, construction managers, site managers, construction clients, as well as business consultants, tax consultants and attorneys.

We are all united in the desire to offer our clients the best-possible service thanks to our sustainable, value-enhancing and partnership-based activities.

## SALES PARTNERS – FOUR POSSIBILITIES FOR JOINT SUCCESS

### REFERRER

- no previous knowledge of real estate sales
- not familiar with the corporate and real estate concept of Domicil
- client consulting on real estate as an investment is primarily conducted by us
- as a referrer you utilise the consulting know-how of Domicil

### JUNIOR PARTNER

- detailed knowledge of our corporate and real estate concept
- independent client consulting and services
- support from Domicil
- fewer than three Domicil apartments sold to date

### PARTNER

- see Junior Partner
- plus at least three Domicil apartments sold
- 1 x annual mandatory participation at webinar training/seminar
- official certification as Domicil partner

### SENIOR PARTNER

- see Partner
- plus six Domicil apartments sold within twelve months
- commission increase for twelve successive months and a one-off bonus of 3,000 euros
- official certification as Premium Partner, limited to twelve months
- participation at “Best of Club” with exclusive training courses and events



## PROPERTY FOR PRIVATE CLIENTS

### PORTFOLIO PROPERTIES AS A CAPITAL INVESTMENT

Our core business is the sale and management of portfolio properties in selected locations, primarily to investors, but also to owner-occupiers and tenants.

At present there are approx. 1,300 apartments throughout Germany in the sales portfolio of Domicil, which also manages approx. 1,600 residential units for clients.

#### The benefits:

- No completion risk in the portfolio
- Development, energy efficiency and necessary structural revitalisation of the portfolio properties
- Technical inspection certificate
- Complete real estate service offering (building and tenancy management)
- Renovation of the apartment at a fixed price with change of tenant

### OUR SERVICE

#### Before the purchase of the real estate

- Inspection of the property and detailed explanation
- Upon request individual consulting/services for your client
- Discussion of purchase agreement/deed of partition/purchase processing
- Accompanying to appointments with notaries
- Optional finance brokerage

#### After the purchase of the real estate

##### TENANCY MANAGEMENT

- Administration and transaction of the tenancy (personal property)
- Safeguarding against rent default through a guaranteed rent and rent pool
- Development of portfolio rents from a socially-compatible stance

##### BUILDING MANAGEMENT

- Administration of the jointly-held property after the homeowners' association meeting
- Elaboration of the maintenance plans for individual properties

### INVESTMENT PROPERTIES – AN ATTRACTIVE OPPORTUNITY!

#### Benefits for clients

- Capital increase through tax benefits and dynamic market situation
- Diversification of wealth accrual
- 100 % fixed asset investment

#### Benefits for financial service providers

- Topic with strong media presence
- Consolidation of client relationship
- Opening-up of possible additional business (e.g. financing)
- Interesting topic for existing client campaigns
- Cancellation-secure product
- Optional liability umbrella for simple referrers

**Register** now as a sales partner of Domicil!